



Micro Enterprise Course in Kayamandi, Stellenbosch

4 September 2023 Update

The Micro Enterprise Mentoring

On 24 August we had the second voluntary mentoring session for the graduates of the Micro Enterprise course and 5 women attended the session. This was another valuable session as each person talked through their business and the others in the room were engaged and contributed as each business was discussed. The weather is inclement in August and attendance is negatively affected by this.

We had quite a few course participants over the months but only 8 have come to the mentoring sessions and are actively running a business. Some people have got jobs so are no longer working on their businesses. There is a chance we will see more of the course attendees in the coming months as the mentoring sessions are voluntary.

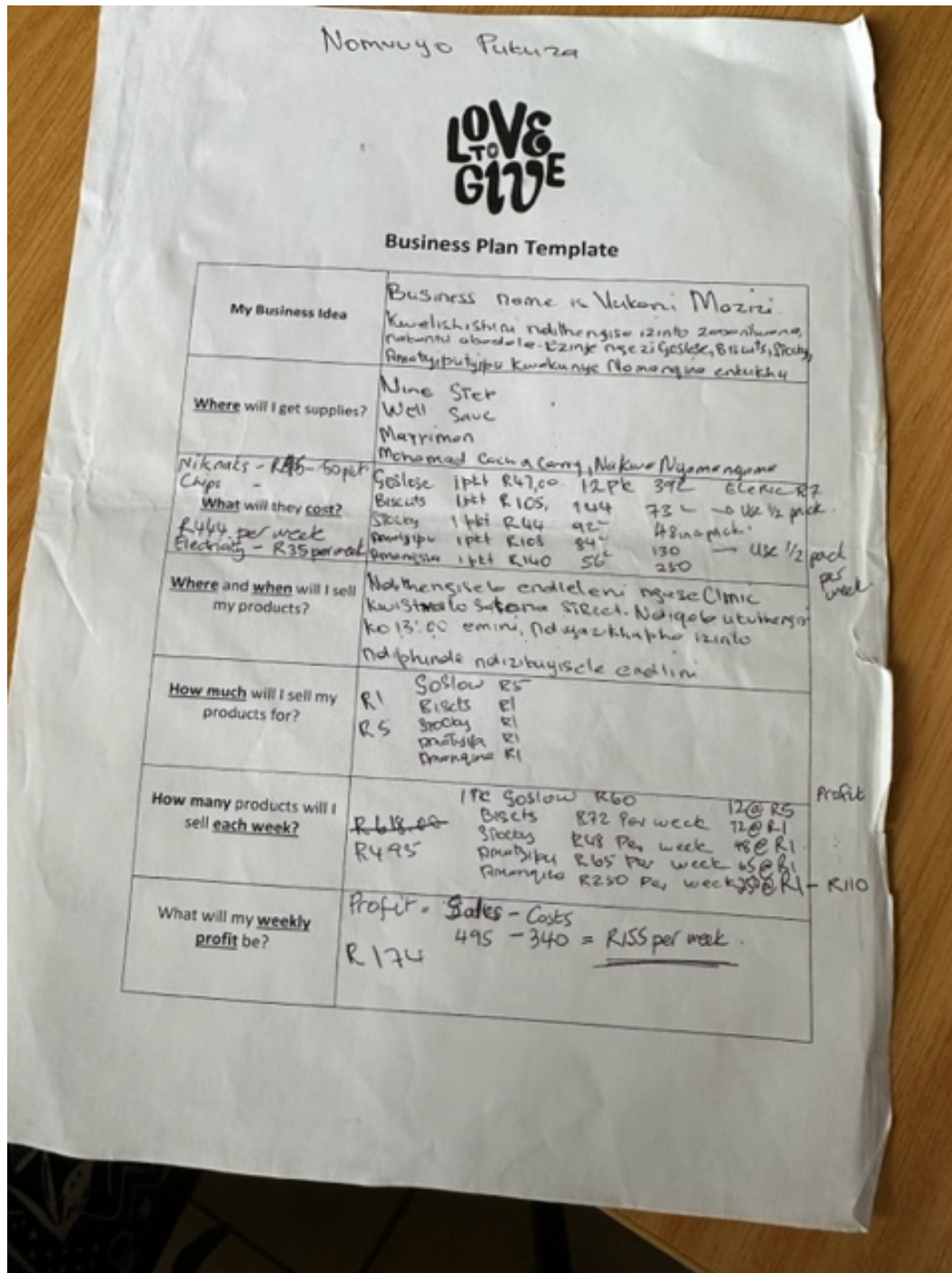
In September we will be visiting some of the businesses to take photographs. Mobile phone data is expensive and very few of the participants have smart phones so they haven't been able to share photos. We will include photographs of the businesses visited in the next report.

Ntomboduma Mange

We covered Ntomboduma's business making furniture in the last report. She has many orders and lots of ideas but is hampered by her lack of strength which she overcomes by hiring someone to do the heavy lifting she needs. She has also become frustrated by her lack of skills as she feels she could do much more furniture if she learnt more woodworking skills. This was mentioned during our Board Meeting and fortuitously Peter Chairman of the Love to Give board has a timber business. Many of his customers have small manufacturing businesses making furniture and one of these customers has agreed to provide training to Ntomboduma. She had her first with him today, Monday 4 September. We will provide an update in the next report.

Nomvuyo Pukuza

Nomvuyo has a business selling cooked Chicken feet which are popular in Kayamandi. She doesn't make much profit selling them as each chicken foot costs her 56c and the going price for a cooked chicken foot in Kayamandi is R1. Her monthly costs of R1700 include oil, spices and electricity and the raw chicken feet. She pays R140 for a pack of 250 feet. She sells approximately 2340 feet a month so makes R640 per month. In addition to the chicken feet she sells popcorn, biscuits and sweets to supplement her income but these are more about attracting customers than making much profit as the margins there are very small too.



Noliswa Mozulo

Noliswa has started a vegetable garden and is selling spinach, carrots and cabbage. Her garden is approximately 2m by 4m. We had a lively conversation about her garden with the other women in the class as she has had challenges with pests eating her vegetables. A big learning for Noliswa was that earthworms are a sign of very healthy soil and should be encouraged. Noliswa had thought that the earthworms were eating her vegetables and was throwing them away when she saw them. Noliswa will be spending time with Nomveliso, the Manager of the Love to Give garden, to learn more about gardening which will help her to develop her garden

Phone - 083 5017637

Noliswa Vegetable garden

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Business Plan Template

My Business Idea	My business idea is to Sell Vegetable garden
Where will I get supplies?	I got from my garden
What will they cost?	Spinach R15 Carrot R20 Cabbage R20
Where and when will I sell my products?	Nkanini
How much will I sell my products for?	Spinach R15 Carrot R15 Cabbage R15
How many products will I sell each week?	It depend in my customer but during the month end it can R600
What will my weekly profit be?	Most of the time it be R400

Nokubonga Tuswa

Nokubonga sells vetkoek either plain or with chicken livers. Vetkoek is a traditional South African fried dough that is crispy outside and fluffy inside. On the week-end she sells braaiied meat. During her mentoring session in July we worked through her costs and sales. Her vetkoek business makes R800 per week. Her raw materials cost her R1000 and her sales are R1800. When we worked through costs of the meat she was braaiing and selling on the week-end we found that she was making no profit on the meat and that it was costing her R100 to sell the meat and eroding her profits. She decided to focus on her vetkoek and has stopped selling meat on the week-ends.

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Business Plan Template

My Business Idea	my business selling fat cakes and meat
Where will I get supplies?	I get supplies from Shoprite and Shire
What will they cost ?	R1000, Flour, salt, cooking oil, yeast, sugar meat: salt, spire sauce R1000 meat, wood, matches boxes
Where and when will I sell my products?	I sell my product at my house and near street at weekend
How much will I sell my products for?	Plain fat cakes is R6 and fat cakes and chicken liver is R12, meat is R20 and R30
How many products will I sell each week ?	40 fat cakes a day: 20 plain fat cake R120 per week 20 chicken liver R240 weekend sell meat
What will my weekly profit be?	fat cake cost R1000 week R360 per day sell R800 per week meat: cost R1000 sell per R100 per week